Correctional Health Care Leadership Institutes
for Physicians and Health Administrators

Building the Capacity to Lead and Succeed

July 19–20, 2013 | Paris Hotel | Las Vegas, NV

TABLETOP EXHIBITOR PROSPECTUS

The exclusive 2013 Institutes have been created to extend and expand the management and leadership expertise available to physicians and other clinicians and health administrators in the correctional environment. Participants will gain the specialized knowledge and expertise they need to do their jobs in this challenging field by selecting sessions from “essential” or “advanced” tracks.

NCCHC invites your sponsorship and support. Connect and network with industry leaders; make valuable contacts for the years to come.

Categories Attendees Specify, Recommend or Buy:
• Dental Care and Supplies
• Dialysis Services
• Disaster Planning
• Education and Training
• Electronic Health Records
• Health Care Management
• Health Care Staffing
• Infection Control Products
• Information Technology Services
• Medical Devices and Equipment
• Medical Supplies
• Mental Health Services
• Optometry Services
• Pharmaceuticals
• Pharmacy Services
• Safety Equipment
• Substance Abuse Treatment and Services
• Suicide Prevention
• Treatment Programs

Who Attended in 2012?
Health Administrators ........................................... 32%
Physicians/Medical Directors ................................. 29%
Nurses ............................................................... 20%
Psychiatrists/Psychologists ................................. 9%

Who Do Attendees Represent?
Jail Facility ......................................................... 31%
Prison Facility ................................................... 27%
Federal Agency ..................................................... 20%
State DOC/Agency ................................................ 7%
Juvenile Detention or Confinement Facility .......... 5%
Private Corporation .............................................. 5%

What Are Attendees Looking For?
33% want to meet with current suppliers
78% want to learn about new products and services

Official Exhibit Hours (subject to change)
Friday, July 19
Set up: 7:00 am, must be complete by 8:00 am
8:00 am–11:00 am**
12:00 pm–1:15 pm (lunch)
2:45 pm–3:45 pm**

Saturday, July 20
9:00 am–11:00 am**
12:00 pm–1:15 pm (lunch)
1:00 pm–2:00 pm**

Breakdown: 2:00 pm. Must be completed by 3:00 pm.
**Exhibitors are required to staff their exhibits during these times. Hours marked as lunch are optional for exhibitors; however, since attendees may visit, staffing is encouraged during these times.

Become an exhibitor today! Email LindaGriffin@ncchc.org or call +1 773-588-4692 for more information on how to become an exhibitor. Ask about sponsorships and advertising.

www.ncchc.org/leadership-institutes
Do you want to do business with facilities like these?

Representatives from these facilities attended the 2012 NCCHC Leadership Institute. Show your products and services to this exclusive audience!

- Allegheny Correctional Health Services, Inc.
- Armor Correctional Health Services, Inc.
- Buffalo Federal Detention Facility
- Cermak Health Services of Cook County
- Cook County Juvenile Temporary Detention Center
- Correct Care Solutions
- CorrectHealth
- DeKalb County Board of Health
- Douglas County Department of Corrections
- Elizabeth Contract Detention
- Erie County Department of Health
- Federal Bureau of Prisons
- Florence Service Processing Center
- Hampden County Correctional Center
- Health Management Associates
- ICE Health Services Corps
- ICE Medical Facility-Pinal County
- Idaho Department of Correction
- Lake County Jail
- LaSalle Detention Center
- Los Angeles County
- McConnell Unit
- MHM Correctional Services Inc
- Montgomery County Jail
- MTC Medical
- NaphCare Inc
- Nevada Department of Corrections
- Oregon Department of Corrections
- Oregon State Correctional Institution
- Pennsylvania Department of Corrections
- Port Isabel Service Processing Center
- Robeson County Detention Center
- Salt Lake County Metro Jail
- Snake River Correctional Institution
- Southern Correctional Medicine
- Sullivan County Department of Corrections
- Tacoma Contract Detention
- UMASS Correctional Health Program
- Union County Juvenile Detention Center
- Volusia County Detention Centers
- Wayne County Jail
- Women’s Eastern Reception and Diagnostic Correctional Center
- Wyoming Medium Correctional Institution

The Center for Exhibition Industry Research says... 79% of attendees say that attending shows helps them decide which products to buy!

Draw Qualified, Motivated Leaders to Your Tabletop Exhibit

For $1,000, exhibitors receive:

- Skirted table, two chairs and carpet
- FREE company listing with 25-word description in the official printed final program and online
- One FREE staff full conference registration, including up to 12.75 continuing education credits
- One additional full conference registration for an additional staff member at 50% off
- Preshow and postshow registered attendee mail lists
- Exclusive opportunity to become a sponsor or advertiser in preshow and on-site materials

Leaders want to meet other leaders!

Sign up now. NCCHC will execute a comprehensive, marketing campaign that will include collateral such as email broadcasts, direct mail, social media and direct outreach to local facilities. Be part of the 2013 Leadership Institutes.

The Correctional Mental Health Care Conference will take place July 21-22 at the same venue. Get a $500 discount when you exhibit at both events!

Become an exhibitor today! Sign up at www.ncchc.org/leadership-institutes or email LindaGriffin@ncchc.org or call +1 773-588-4692 for more information on how to become an exhibitor. Ask about sponsorships and advertising.

“In creating this year’s program, we focused on the critical management themes that physicians and health administrators need to know and implement to be successful. The program is very targeted and has been crafted to highlight specific issues and challenges.”

Brent Gibson, MD, MPH, FACPM

National Commission on Correctional Health Care